



Greater Vancouver Homeowners Increase Garage Door Upgrades as Renovation Spending Shifts to Exterior Improvements - July 2026

July 30, 2026

July 30, 2026 -

Clopay's newest raised-panel, carriage-house, and full-view glass collections now available through Richmond-based installer with same-day service.

Greater Vancouver homeowners have increasingly turned to garage door replacement as exterior home improvements gain traction in the current renovation market. According to Remodeling magazine's annual Cost vs. Value report, garage door replacement consistently recovers a higher percentage of project cost at resale than many other exterior projects, making it one of the more practical investments for homeowners planning improvements.

The report notes that garage door replacement typically recoups a higher percentage of its cost than kitchen or bathroom remodels, making it a practical choice for value-conscious homeowners.

JMac Garage Doors, a Clopay Premier Dealer based in Richmond, has added several new designs from Clopay's expanded collections to its installation offerings across the Lower Mainland. The lineup includes

raised-panel, carriage-house, contemporary full-view glass, and flush-panel models. Each is available with various insulation levels, window inserts, colour finishes, and hardware accents. Clopay's Premier Dealer designation is reserved for dealers who meet specific training and installation standards, which means JMac installers are factory-certified on the full Clopay product line.

"The garage door is often the largest moving element on a home, and it is one of the first things people notice from the street," said a representative for JMac Garage Doors. "Homeowners today are more aware of the role a door plays in curb appeal, energy efficiency, and daily security. The newer insulated models make a measurable difference in attached garage temperature, which matters during Vancouver's cooler months. We have seen more requests for windows and custom colours than in previous years, and smart-home integration is becoming a standard request rather than an add-on."

The company, which has served the region since 1991, offers same-day service on installations and replacements throughout Greater Vancouver. Its showroom-on-wheels model brings product samples directly to homeowners' driveways, allowing customers to compare materials, colours, and hardware finishes before making a selection. Installation crews carry a full inventory of common sizes, enabling many same-day installations for standard replacements. Custom orders for non-standard sizes typically arrive within two to three weeks.

Homeowners benefit from same-day replacement by minimizing disruption to their routines and avoiding the security concerns of an unsecured garage opening overnight. The mobile showroom lets customers compare physical samples before committing, reducing the guesswork that often comes with choosing exterior materials from brochures alone.

Industry observers note that the shift toward garage door upgrades reflects a broader pattern in the home renovation sector. Homeowners who postponed major renovations during periods of higher interest rates have turned to targeted exterior improvements that offer visible returns without the cost of full remodels. Garage door replacement combines aesthetic upgrades with functional benefits including improved insulation, reduced street noise through insulated sections, and smart-home readiness with Wi-Fi enabled openers compatible with platforms such as Amazon Alexa, Google Assistant, and Apple HomeKit.

The trend also reflects growing awareness that garage doors contribute to a home's overall energy performance. Insulated doors can help regulate attached garage temperatures, reducing heat transfer through shared walls. For homeowners in coastal climate zones such as the Pacific Northwest, the thermal benefit of insulated construction is particularly relevant during cooler months when unheated garages can affect adjacent living spaces.

Real estate professionals increasingly highlight garage door condition as a factor in first impressions during property viewings, further motivating homeowners to prioritize upgrades.

###

For more information about J.Mac Garage Doors Ltd., contact the company here: J.Mac Garage Doors Ltd. Contact Details: (604) 230-3756 info@jmacdoors.com 13700 Mayfield Pl #1115, Richmond, BC V6V 2G9

J.Mac Garage Doors Ltd.

J.Mac Garage Doors is Vancouver's top choice for residential garage door sales, service, and repairs. It is a family-owned business with 20+ years of experience, A+ BBB rating, and multiple "Best Garage Door Company" awards.

Website: <https://jmacdoors.com/>

Email: info@jmacdoors.com

Phone: (604) 230-3756

